



Be a part of our

CRMJetty Partner Program

Transparent. Efficient. Reliable.

Outline of the Program

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Introduction to CRMJetty

About us

We like innovation that simplifies everyone's work. Our motto is to enhance our customers' business growth with improved CRM capabilities and better customer engagement. That's why we started CRMJetty in 2016!

CRMJetty is a subsidiary of Biztech IT Consultancy that provides portal solutions. The inception of dedicated product(s) for CRM Portals started with integration requests from CRM users of Microsoft Dynamics 365, Salesforce, SugarCRM, SuiteCRM, etc. Now, here we are with 100+ custom portal integrations!

Our Mission

Our philosophy is to keep data security as the single most important aspect before laying down the architecture of a CRM Portal for any business. Our aim is to create products that solve the problems of our clients, and to ensure we always get better at how we serve them.

Growing with Partners is Our Secret to Success.



8+
Years of
Experience



100+
Portal
Integrations



40+
Countries
Serving



250+
Resources
Strength

CRMJetty Solutions for Leading CRMs

CRMJetty is a one-stop solution for all your CRM and portal solution needs. We build software to meet customer needs, set your team up for success, and keep your business in sync.

Our Leading Products



CRMJetty Portal for Salesforce

● Create your desired experience with our self-configurable, easy-to-use Customer and Partner Portal.



CRMJetty Portal for Dynamics 365

● A next-gen, fully customizable, user-friendly Customer and Partner Portal for all your business requirements.



Calendar 365 for Dynamics 365

● Easy meeting scheduling, monitoring resources' work schedules, visibility of the progress of different activities, and more.



Mappyfield 365 for Dynamics 365

● Expand your business with the power of location intelligence, visualize CRM data on map, and more.



ISV
PARTNER



Types of Partnership

Strategic Partnership

- > Strategic Partnership enables us to leverage each other's strengths, combining resources and expertise to accelerate growth and innovation. Together, we can unlock new market opportunities and drive long-term success. It's a mutually beneficial alliance, designed to enhance competitiveness and achieve shared strategic goals.



Reseller Partnership

- > Reseller Partnership allows you to sell our product under your brand, giving you the opportunity to expand your offerings and increase revenue. You benefit from our proven solution, while we provide full support, resources, and competitive pricing. It's a win-win partnership that drives growth for both businesses.



Benefits of Our Solution

- > Increase Customer Engagement by 30%
- > Automize Customer Centric Processes
- > On-demand Information Sharing
- > Alternative to Market Leading Solutions
- > No Tech Experts Required to Use Our Solution
- > Best-in-Class Data Security and Quality



Value Propositions for Partners



Exceptional Pricing Agreements



Joint Business Planning



Co-Sell Opportunities



Dedicated Partner Manager



Training and Certification

Highlights of the Partner Program



Guided Partner Onboarding

Once you sign up for our partner program, our Partner Manager will be in touch with you for every further step and ensure a smooth on-boarding.



Reseller & Recurring Margins

Become our partner today and avail an opportunity to earn up to 35% on product sale as well as on recurring revenue.



Start & On-going Support

We provide all kinds of required support to our partners, not just in the starting but in the ongoing journey too with 18×5 support.



Product Trainings

We provide our partners with product training on-demand and help their sales team to understand the product better.



Pre-sales Assistance

We help our partners to map their customer's requirements with the capabilities of our solution.



Free Internal Use Licenses

Our Partner would get free access to all our solutions for their internal use initially for 3 months. As soon as they register the first sale their license would be extended for next 3 months.



Knowledge Base and Materials Access

Our Partners will have complete access to Knowledge Base articles, videos, FAQs, training materials, demo instances, and any other product deck, and professional materials.

How Does Our Partner Program Work?



Partnership Inquiry

As soon as we receive the partner inquiry, we align a dedicated partner manager for your smooth onboarding.



Program Understanding Calls

As per partner interest and experience, we represent our demos, explaining licenses and pricing and finalizing benefits.



Partnership Agreement

Once everything is finalized, we formalize every term into an agreement, duly signed by both parties.

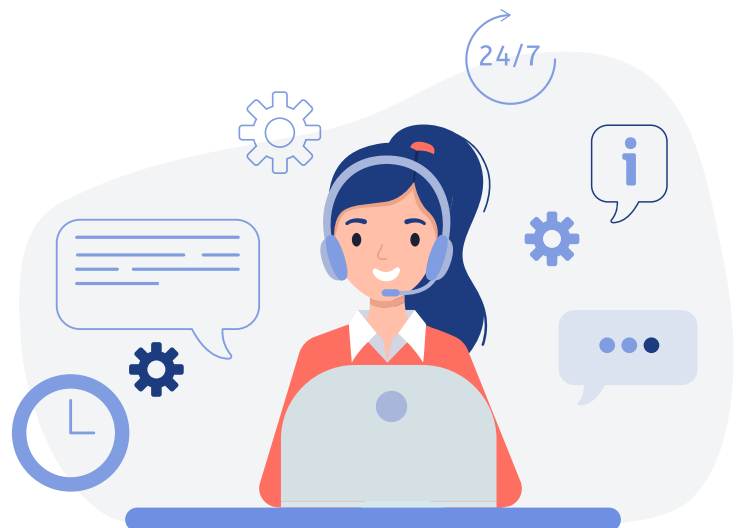


Avail Your Partner Benefits

Once you are onboarded, all of your partner benefits are unlocked and you get started with the growth journey.

Resources, Training, On-going Support

- > Active Partner Manager
- > Live Product Training
- > Access to all Product Materials
- > Presales Assistance
- > Product Releases, Demos & Trials



CRMJetty Clientele



Enhance your CRM experience with CRMJetty Solutions!

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CRMJetty



Microsoft
Appsource



Salesforce
AppExchange

